

Mark Your Calendar - 2007 Golf Invitational

Mark your calendars for Friday, June 8, 2007. Enjoy a day of challenging golf, fun, and prizes at the Youghiogheny Country Club when the Chamber's 2007 Golf Invitational gets underway. Entry fee includes greens fees, golf cart, lunch, course refreshments, open bar from 5-6, dinner buffet, prizes, and awards. What better way to start your weekend?

Skill prizes awarded for 1st Hole in One, Longest Putt, Men's Longest Drive, Women's Longest Drive, and Closest to the Pin. Watch the Vocal Point for future announcements.



WANT Job & Career Expo

Be a part of the 16th Annual Westmoreland Assists Native Talent Job & Career Expo. The date is February 23 and the place is Westmoreland County Community College in Youngwood. The event is to be held from 9:00 am to 1:00 pm. Participating employers can:

- Recruit prospective employees for full-time, part-time, or summer employment
- Meet with job seekers and current students and alumni
- Collect résumés and conduct screening interviews
- Distribute company literature

Last year, over 500 job seekers attended the Expo. The \$200 registration fee includes booth space (with table and chairs), signage at the booth, an organization profile in both the on-line and print Employer Directories, a continental breakfast prior to the fair, as well as lunch after the fair for two representatives. A non-profit rate of \$175 is available for eligible organizations. Several sponsorship levels are also available for interested businesses.

For more information and assistance with registration, please contact Tony Gebicki at 724-755-2330, ext. 101. You can also visit the WANT Job & Career Expo website at www.wantexpo.org.



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Norwin Chamber of Commerce



Great Business. Great Community. Great People.

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MISSION STATEMENT

The Chamber provides regional leadership through total member involvement

VISION

The Norwin Chamber of Commerce is an active organization of area businesses, industries and organizations promoting regional economic & community interests.

NORWIN CHAMBER OF COMMERCE BOARD OF DIRECTORS 2007

James Duffy, Chairman of the Board
Attorney at Law

Jim Gallagher, Immediate Past Chairman of the Board
Coldwell Banker Real Estate

John Duncan, Vice Chair of Governance and Finance
Duncan Financial Group

Karen Botti, Vice Chair of Membership and Marketing
Commercial Bank & Trust of Pennsylvania

David Litzinger, Vice Chair of Community Partnerships and Economic Development
Elliott Company

Michael Doshen, Treasurer
The Ex One Company

Rosanne Barry Novotnak, Norwin Hills Cruise & Travel, Inc.

Frank Bonincontro, Bullseye Mortgage

Keith C. Davis, The Davis Financial Group

Steve Eichelberger, Eichelberger & Sons Heating & Air Conditioning

Dan Harsch, Citizens Bank

Ed Michalek, Giant Eagle of North Huntingdon

Pamala Mielnicki, Welcome New Neighbors

John Ott, Joseph F. Ott Funeral Home, Inc.

Dr. William Roscoe, All-Kare Chiropractic Clinic

Nancy A. Smith, Irwin Bank & Trust Company

Patricia Altman, Borough of Irwin

Dr. John Boylan, Superintendent, Norwin School District

Richard Gray, Council President, North Huntingdon Township

Rosanne Barry Novotnak, Interim President

Sandy Albert, Administrative Assistant

Gayleen Fisher, Volunteer

Cathy Schehr, Volunteer

NEWSLETTER

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Norwin Chamber of Commerce

JANUARY 2007

A Message From the Interim President

2007 Community Superstars

There is still time! You too can be a Superstar. It's a great, economical way to provide a blanket sponsorship for the Chamber, and to budget for it only once per year!

By purchasing a consolidated sponsorship package, you eliminate the repetitive solicitation of funds that occurs by Chamber committees.

Superstar investments are dedicated to Chamber business development and community enhancement activities planned for the upcoming year. The program creates an additional marketing value for your business by providing "more-for-your-money" with regard to Chamber events and advertising opportunities. From the Annual Dinner and the Golf Invitational to the 75th Community Picnic, investors receive extra benefits such as tickets, name recognition, and advertising opportunities at a savings of up to \$778 over purchasing these items separately. (And your investment may be tax deductible. Check with your tax advisor on current rules and reporting requirements.)

To learn more on becoming a 2007 Community Superstar call the Chamber at 724-863-0888. A very big thank you to our 2006 Community Superstars:

JAMES M. DUFFY
Attorney at Law



First National Bank

INDUSTRIES, INC.

GOLD LEVEL: Elliott Company
SILVER LEVEL: Commercial Bank & Trust of PA, James M. Duffy, Attorney At Law, Duncan Financial Group, Irwin Bank & Trust Co., PDS Industries, Inc.
BRONZE LEVEL: First National Bank of Pennsylvania, Quality Brand Printing & Office Supplies

Rosanne Barry Novotnak

JANUARY CALENDAR OF EVENTS

- 1 Happy New Year Chamber Office Closed
- 3 Monthly Chamber Luncheon
11:30 am – Pluma Restaurant (Formerly South Beach)
- 4 Partners in Progress
9:15 am – Norwin High School
- 4 Membership Committee
11:30 am – Norwin Chamber of Commerce
- 5 Annual Dinner Committee
Noon – Norwin Chamber of Commerce
- 8 North Irwin Borough Council Meeting
7:00 pm – Council Chambers
- 8 Irwin Project Meeting
7:00 pm – Details: Bob Michaud / Irwin Bank
- 9 Executive Board Meeting
8:00 am – Norwin Chamber of Commerce
- 10 New Member Orientation
4:00 pm – Norwin Chamber of Commerce
- 10 Business to Business Mixer
5 to 7:00 pm – Westmoreland Pools
- 10 Irwin Borough Council Meeting
6:00 pm – Council Chambers
- 16 Board of Directors Meeting
7:30 am – Norwin Chamber of Commerce
- 16 Golf Invitational Committee Meeting
9:00 am – Norwin Chamber of Commerce
- 17 North Huntingdon Township Commissioners
7:00 pm – North Huntingdon Townhouse

Norwin Chamber Elects New Board for 2007

Attorney James M. Duffy has been named to continue in his role as Chairman of the Chamber's Board of Directors in 2007.

"I look forward to another year of working with our members and the Board of Directors," said Mr. Duffy. "It is a pleasure to continue as Chairman of a chamber committed to helping the community grow and our members achieve success."

Other officers of the Board in 2007 include: David Litzinger, Vice Chair of Community Partnerships and Economic Development; John Duncan, Vice Chair of Governance and Finance; Karen Botti, Vice Chair of Membership and Marketing; and Michael Doshen, Treasurer. Jim Gallagher is the Immediate Past Chairman of the Board.

The Chamber would also like to welcome three new members to the Board of Directors. We look forward to their contributions and to the guidance and commitment of the full Board of Directors in 2007.

Frank Bonincontro of Bullseye Mortgage is a graduate of Indiana University of PA. He has lived in Harrison City for the past 12 years with his wife Lisa, sons Nicholas and Michael and daughter Leah. Frank has almost three years as owner/broker of Bullseye Mortgage in Harrison City. He serves as a collection counter at his

church, St. Barbara's in Harrison City. He has also served as past treasurer of the Penn Twp. Athletic Association.

In his spare time, Frank enjoys coaching his son's baseball team, sponsored by Bullseye Mortgage. He also loves spending family time at the beach.

Frank is a member of the PA Association of Mortgage Brokers, National Association of Mortgage Brokers and the Penn Township Business Association.

Frank attends most Networking Luncheons and Business to Business Mixers. He is looking forward to serving on the board but not necessarily to getting up so early for the meetings!

Pamala "Pam" Mielnicki is a member of the Chamber in three ways. She is an Executive Administrative Assistant for Colony Holding Co., as well as owner of both Welcome New Neighbors and Mail Priority of Norwin Hills. Pam serves as Chair of the Ambassador Committee and is a member of the Annual Dinner Committee and the Membership Committee. Pam also developed the Warm Welcomes program to welcome new Chamber members.

In her spare time, Pam is a member of Sheridan Terrace PTA and the American Cancer Society Relay for life of Norwin.

This year she is the Publicity Chairperson and the Online Chairperson for the 2007 Relay.

Pam is a vocalist. She sings for weddings and other events. She also likes to plan events. She and her husband Stephen have three wonderful sons, Alex, Brandon, and Ryan. Pam is excited about serving on the Board.

Dr. William "Bill" Roscoe of All-Kare Chiropractic is a graduate of Hempfield. He served in the U.S. Navy during the Persian Gulf War. Dr. Roscoe has been the owner and clinic director of All-Kare Chiropractic for 8 years. His wife Stacy works as office manager and massage therapist. He serves on the Board of Directors of the PA Chiropractic Association, and recently joined the Norwin Rotary Club. Dr. Roscoe's hobbies include hunting, fishing, socializing, and wine making. He is currently developing a free service for businesses to help improve employee health, including decreased absenteeism and fewer work related injuries.

Dr. Roscoe is noted among the Who's Who of American Colleges and University, and by the Consumer Research Council of America as one of "America's Top Chiropractors." Dr. Roscoe is looking forward to serving on our board.

Annual Dinner Reminder

The 2007 Annual Dinner is set for Thursday, March 22. Join us at Stratigos Banquet Centre for an "expo" style member promotion at this year's Annual Dinner. A limited number of tables will be made available for promotional displays (no sales of merchandise are permitted).

Networking and the review of member displays is set to take place from 5:00 pm to 6:00 pm, which also serves as our cocktail hour with an open bar. Dinner buffet begins at 6:00 pm, in conjunction with recognition ceremonies for our Board of Directors, Historic Members, and our Chamber Person of the Year Award. After dinner, enjoy a trip to the dessert bar.

Tickets this year are \$48 per person. The cost for a promotional table (approximately 4 foot) is \$25, and will be available on a first come, first served basis. To reserve your display table, or for more information, please call the Chamber at 724-863-0888.

Profiling Board Chairman Jim Duffy

Attorney James M Duffy owns a successful legal practice in North Huntingdon as well as Security Settlement Services, Inc., one of the areas most experienced real estate closing companies. Graduating from Penn State University in 1970 and the University of Pittsburgh Law School in 1973, Jim Duffy started practicing law with a partner in North Huntingdon. In time, Jim separated from his partner and started his own business, "Security Settlement Services," in 1990 as an adjunct to his law practice.

Jim is an active member of the Westmoreland County community. In addition to his work with the Chamber, Jim has been a member of the Norwin Rotary since 1974 and is involved in the foundation committee of the Westmoreland Association of Retarded Citizens.

January Chamber Mixer

Bring your bathing suit and enjoy the first Chamber Mixer of the New Year by relaxing in a spa at Westmoreland Pools & Spas! Join us January 10th between 5:00 and 7:00 pm for a break from the ordinary. You can even bring your bathing suit to try out the spas and saunas, as well as enjoy a variety of refreshments and learn about the newest trends in backyard escapes! Meet other Chamber members in a relaxed, social environment. Westmoreland Pools has the reputation of being the premier pool builder in the area and now offers Arctic Spas, Finnleo Saunas, and Guild Billiard Tables. Call the Chamber at 724-863-0888 to RSVP by January 8th.

Mark your calendars for February's Chamber Mixer, set to take place on Wednesday, February 14th at The Norwin Public Library.

It is "Win-Win" for Chamber Members

Did you know you earn \$25.00 in "Chamber Dollars" when a business you referred joins the Chamber? The new member business is gifted with one free Networking Lunch, one free insert in the Monthly Newsletter, one free use of the Boardroom, and limitless networking possibilities. So every one WINS. Chamber Dollars can be redeemed toward membership dues, flyer inserts, monthly luncheons, and more. To learn more about the Chamber Dollars program, call us at 724-863-0888.

Chamber Person of the Year

Each year a few of our great volunteers stand out, going above and beyond to serve both the Chamber and the local business community in exemplary fashion. One such volunteer has the honor of being our "Norwin Chamber Person of the Year." Who will it be this year?

The award itself is presented during the Chamber's Annual Dinner. In 2006, the award was presented to Denise Martin of Giant Eagle in North Huntingdon.

In November, the Board of Directors makes nominations to the Chamber's Executive Board. Eligibility and nomination criteria include:

- The nominee must be an active, dues paying member of the Norwin Chamber of Commerce;
- Embody the highest level of business integrity and professionalism;
- Contribute to the success of the Norwin Chamber of Commerce and its members; and
- Demonstrate a history of commitment to the Norwin area business community.

Official recognition of the Chamber Person of the Year is to take place at the Annual Dinner, to be held at Stratigos Banquet Centre on Thursday, March 22, 2007.

Job Shadow Day February 2, 2007

Job Shadow Day is designed to give students the opportunity for a close-up look at the world of work. Sponsored by Partners in Progress, the program brings the Norwin business community together with its future workforce.

This year 45 students will be paired with a workplace mentor for a day of real-world observation in a field of their choice. The experience provides valuable insight and aids students in making career choices. This year, job shadowing day takes place on Friday, February 2, 2007.

To learn more, please call the Chamber at 724-863-0888, or visit the national Job Shadow Day website at www.jobshadow.org.

Last Call! January Luncheon!

On January 3rd Ken Sevick of Action International Business Coaching is our featured speaker. The topic: helping you develop your 2007 business goals. Ken will return midway through the year for a follow up, checking on your progress and looking forward to the second half of 2007. The luncheon is from 11:30 am to 1:00 pm at Pluma Restaurant (formerly South Beach), 100 Colony Drive, Irwin. Costs are \$15 for members and \$20 for non-members and guests. Reservations are required, so please call the Chamber today at 724-863-0888.

February Chamber Member Luncheon

Wednesday, February 7th is the date for the next Chamber Member Luncheon, when our guest speaker will be Norwin Public Library Director, Diana Falk. Diana will speak on library programs, including how the Norwin Public Library provides access to information, technology, and services that help residents find the information they need to help with lifelong educational, vocational, and recreational goals. The luncheon is from 11:30 am to 1:00 pm at Pluma Restaurant (formerly South Beach), 100 Colony Drive, Irwin. Costs are \$15 for members and \$20 for non-members and guests. Reservations are required, so please call the Chamber today at 724-863-0888.