

Vocal Point



NORWIN CHAMBER OF COMMERCE

A MESSAGE FROM THE PRESIDENT

A Happy, Healthy and Prosperous New Year to all of us! As we look forward to the start of 2009, many of us make New Years Resolutions. As always, we hope you have your Will, Power of Attorney and Living Will papers all in order. We are certain business strength and growth are on your to do list. They are on our list. Helping this happen for both of us, we have added a Business Building Breakfast each month. We also have all our mixers booked for 2009. Our last two mixers had over 90 people in attendance.

Enclosed in this issue of the VocalPoint is a 2009 calendar of events. Please realize we do our best to keep to this schedule, but sometimes things happen and changes are made.

Also enclosed in today's VocalPoint is a brand new informational publication about who we are and what we do. This piece shows our current Board of Directors. Chris has also listed and explained all of the many events and activities we offer throughout the year. As you read through this publication, let us know what interests you. What would you like to help with? We would love to have you join the committee of your choice. After you have read the publication, please pass it to a business you would like to see join the Chamber. That would help us grow and strengthen our business too!

The Norwin Chamber of Commerce receives calls daily from people near and far looking for suggestions of companies to hire and do business with. We always answer by referring our Chamber Members. We ask you to do the same. Please refer the Norwin Chamber of Commerce to other businesses. If they are members, encourage them to stay members. If they are not members, ask them to join and explain how the Chamber has helped your business. Explain what they are missing by not being a Chamber Member. Chris has very nice "visit" cards you can leave behind when you are doing business at different stores around our area. They are appropriate for both members and non-members. Stop and pick up your "visit" cards today.

Rosanne Barry Novotnak

January Calendar of Events

<i>Date:</i>	<i>Meeting:</i>	<i>Time:</i>	<i>Location:</i>
7	Networking Luncheon	11:30 a.m. sharp	To Be Announced
13	Executive Board Meeting	8:00 a.m.	Norwin Chamber Office
14	Business Mixer #1	4:30 – 6:30 p.m.	East Suburban Sports Medicine
14	Irwin Borough Council Meeting	6:00 p.m.	Council Chambers
20	Board of Directors Meeting	7:30 a.m.	Norwin Chamber Office
20	Penn Trafford Membership Luncheon	11:30 a.m. sharp	Smartie Artie's at Zackel's Restaurant, Claridge
21	North Huntingdon Township Commissioners	7:00 p.m.	North Huntingdon Townhouse
27	Business Mixer #2	4:30 – 6:30 p.m.	Wilmerding YMCA

Chamber Happenings

Norwin and Penn Trafford Monthly Networking Luncheons



Luncheon attendance seems to be growing at a rapid pace! December's luncheons brought once again many NEW members to these events as well as seasoned members and our die-hard regulars! Our Norwin luncheon was held at Chamber member Rodney's Restaurant. The food and service were excellent! Matchmaker Networking was the theme and all participants did a great job at giving their partner's 30 Second Commercial. Our Penn Trafford

luncheon had a more casual networking theme and everyone worked on building personal and professional relationships to strengthen the ability to give referrals.

Business Mixer

Over 100 members and guests attended our Annual Holiday Mixer which was hosted by our very own Board of Directors. This yearly event is very popular with our membership because it celebrates the business relationships that have been built all year. As always, a multitude of food and friendship was all throughout the building! **Tip: If you are hosting an upcoming mixer, you should try to attend several already scheduled mixers. This will give you an opportunity to see what the events are like as well as support others who have volunteered to be hosts. If you want members to attend your mixer, let them see that you are supporting your fellow members! NOTE: Please note that the times for the 2009 Business Mixers have changed to 4:30 p.m. – 6:30 p.m.**

Member Testimonial

Member: Dr. Daniel Marston, PhD and Licensed Psychologist

Several years ago the healthcare organization for whom I worked went out of business virtually overnight. I found myself out of a job with a wife, a son and no health insurance. And my wife was pregnant. I was startled to find that when it comes to finding health insurance, pregnancy falls in the

“pre-existing condition” category just like cancer or diabetes. I had a private practice but could not find any insurance company willing to cover my family. So I was very happy when after months of searching I found out that the Chamber could provide health insurance for my family after three months of membership. No hassle, no medical exams and little paperwork. It took away one of the more significant stresses in my first year of working on my own. I have been surprised that more members do not take advantage of the Chamber's health insurance. It is worth checking into. Since it is a group insurance, you can't be dropped on a whim like with some private insurance plans. And if you have friends or colleagues who are without medical coverage, let them know about this excellent benefit of Norwin Chamber membership.

The Norwin Chamber offers solutions to help businesses meet new challenges as economic demands change. Solutions like ChamberChoice, that provide quality employee benefits and services to chamber members



For more information,
contact us today!

ChamberChoice

chamberchoice@jrgadvisors.net
1-800-377-3539 www.chamberchoice.com

Norwin Chamber of Commerce 2009 Board of Directors

Stephen Eichelberger
Chairman of the Board
Attorney at Law

James M. Duffy
Immediate Past Chairman
Attorney At Law

Gus Slack
Treasurer
AccountingTechs, Inc.

Frank Bonincontro
Vice Chair of Governance & Finance
S & T Bank

Diana Falk
Vice Chair of Membership & Marketing
Norwin Public Library

Sharon Bone
Mary Kay Cosmetics

Karen Botti
Commercial Bank & Trust of PA

John Duncan
Duncan Financial Group

Jon Emrock
Edward Jones Investments

Amanda Fisher
Creative Adventures Learning Center

James Gallagher
RE/MAX Realty Access

Brenda Kacvinsky
Minuteman Press, North Versailles

Ed Michalek
North Huntingdon Giant Eagle

Pamala Mielnicki
Your Blessed Events, LLC

John Ott
Joseph F. Ott Funeral Home, Inc.

Dr. William Roscoe
All-Kare Chiropractic Clinic

Jill Taylor
First National Bank of Pennsylvania

William Weber
Davis-Terzich Financial Group

Ex-Officio

Patricia Altman
Borough of Irwin

Dr. John Boylan
Superintendent, Norwin School District

Staff Members

Rosanne Barry Novotnak, President
RNovotnak@NorwinChamber.com

Chris Miller, Vice President
CMiller@NorwinChamber.com

Janet Hyde, Part-time Administrative Assistant
JHyde@NorwinChamber.com

Gayleen Fisher, Volunteer

Cathy Schehr, Volunteer

Barbara Gulich, Volunteer

Member Spotlight



Norwin Soccer Club.

The Norwin Soccer Club is proud to have developed into one of the largest soccer programs in Western Pennsylvania providing an opportunity for nearly 1,000 kids to play the sport they love. The primary goal of The Club is to instill a love and knowledge of soccer. They strive to create a fun environment where children have the opportunity to develop skills, learn sportsmanship and engage in healthful competition. It is an organization led and managed by parent volunteers according to the Norwin Soccer Club Constitution, PA-West Youth Play Laws, current FIFA Laws of the Game, and US Youth Soccer rules. The Norwin Soccer Club is a member of the PA West Soccer Association. The Club, through its active volunteer participation at all levels, promotes community involvement. The success of the program lies with its volunteers. If you are interested in participating please contact them at 724-864-3375 or visit www.norwinsoccer.org.



In Its Place – Jody Adams.

Got Clutter? Chances are you're struggling with the effects of clutter and disorganization in one or several areas of your life. As a professional organizer, Jody's goal is to provide you with the tools you need to reach your goals. In Its Place helps you navigate the process of identifying what you have, understanding how it got there, determining its relevance to your present life, deciding what place you want it to have in your life, finding an appropriate new "home" for things you decide to let go of, developing a system that incorporates the items you choose to keep in a way that supports how you function and organizing closets, organizing storage, organizing your home. "I consider it a privilege when people allow me into their homes and offices, when they discuss their fears and their dreams with me, and share that connection they have with the stuff in their lives", states Jody. Got Clutter? Contact Jody today at 724-850-7282 or Jody@In-Its-Place.biz.

Brajdich Company.

Brajdich Company Inc. has been providing quality fluid power products since our founding in 1965 by Walt Brajdich & Fred Teacher. Although Walt has passed away, Fred Teacher remains President and CEO and is the driving force that keeps Brajdich Company as a leader in the fluid power industry. Their mission is to serve their customers by providing superior automation solutions backed by prompt, courteous, competent and enthusiastic support, thus enabling customers to compete successfully in the global economy. Their many lines of product include flow controls, tubing and fittings, valves, cylinders, power units, filtration, pumps and more. If your company is looking for quality automation solutions, contact Fred Teacher at 724-864-1170 or visit their website at www.brajdich.com.

Householder Lifestyle Consulting, LLC

Kristina A. Rugh of Householder Lifestyle Consulting, LLC is pleased to announce the first publication of the H.O.P. Series for Children. In "Welcome to the Pond, An Introduction to Hospitality", Frog has just moved into the pond and is throwing a tea party to meet his new neighbors. Through rhyme, Welcome To The Pond goes through the steps of planning the party, deciding on who to invite, welcoming your guests, socializing, helping and how to greet and say goodbye. The book is appropriate for up to 2nd Grade readers and listeners of all ages. The H.O.P. Series is based on the principles of Hospitality, Organization and Professionalism. The next two books in the series will be released in 2009. To purchase this new and exciting book, contact Kristina at 724-561-7460 or www.createspace.com/3357006.

Elliott Company

Elliott Company was honored as the 2008 Manufacturer of the Year in the Large Company category by the Pittsburgh Business Times. The award is presented annually to the manufacturing company in Western Pennsylvania that most effectively applies business and manufacturing strategies to increase sales, market share and customer satisfaction. The judges looked at the success Elliott Company has had in controlling their costs and improving their processes. They considered the remarkable growth in their bookings over the past two years and the expansion of their global presence in countries such as Brazil, Bahrain, China, India and Russia. They also took into account the investment they have made not only in expanding their global service network, but in research and development, new equipment and upgrading their facilities in Jeannette.

Introducing Your 2009 Norwin Chamber Community Superstar Sponsors!

Gold Sponsor

HC Global

Bronze Sponsor

Elliott Company

Silver Sponsor

Commercial Bank &
Trust of PA
James M. Duffy, Attorney
Duncan Financial Group
S & T Bank

Copper Sponsor

AccountingTechs, Inc.
Business Partner of Irwin
Dollar Bank Loan Center
Minuteman Press N.V.
Norwin Public Library
Wagner Agency

**Thank you for your continued support of the
Norwin Chamber and its members!**

Upcoming Events

Don't forget to mark your calendars and attend these upcoming events:

January 5, 12, 19 and 26, 2009 7:30 a.m. sharp – 8:30 a.m.
C.A.R.E. (Chamber Associates Referral Exchange) at the Norwin Chamber Office. Join fellow Norwin Chamber members as we network, gain new business, discuss valuable business topics and gain priceless knowledge.

January 7, 2009 11:30 a.m. sharp – 1:00 p.m.
Norwin Monthly Networking Luncheon
 Location: To Be Announced

January 14, 2009 4:30 p.m. – 6:30 p.m.
Business Mixer at East Suburban Sports Medicine – Route 130 Location

January 20, 2009 11:30 a.m. sharp – 1:00 p.m.
Penn Trafford Monthly Networking Luncheon at Smartie Artie's at Zackel's Restaurant in Claridge.

January 27, 2009 4:30 p.m. – 6:30 p.m.
Business Mixer at Wilmerding YMCA

January 8, 2009 12:00 p.m. – 2:00p.m.
Ribbon Cutting and Grand Opening Celebration at MedExpress located at Norwin Towne Square

ADVERTISE IN THE CHAMBER Marketplace Section. Only \$25 per month or 3 month package for \$50!

Chamber Marketplace



DIAN COLLETTI
 REALTOR®
 (724) 864-2121 X36 BUSINESS
 (724) 864-2020 FAX
 (724) 396-2610 CELL
 diancolletti@msn.com



REAL ESTATE, INC.
 7780 Route 30
 North Huntingdon, PA 15642

Owned And Operated
 By NRT Incorporated.

www.pittsburghmoves.com



Realty Access
Jim and Eva Gallagher
 OWNERS

9173 Route 30
 Irwin, Pennsylvania 15642
 Office: (724) 864-2200 ext 11
 Fax: (724) 864-4400
 Cell: (724) 787-0859
 jimandevag@comcast.net
 jimandeva.com



Each Office Independently Owned and Operated

MINUTEMAN PRESS®
 NORTH VERSAILLES

*Special Pricing for
 Chamber Members
 on Newsletter Inserts.*



1727 Lincoln Hwy. • North Versailles, PA 15137

412-829-7456

www.minutemanpresspgh.com • info@minutemanpresspgh.com



PEGGY BIANCHI, PT, MPM

PHYSICAL, OCCUPATIONAL, SPEECH THERAPIES
 PILATES/WELLNESS
 Home or Office Visits

13898 ROUTE 30, N.HUNTINGDON, PA 15642-2133
 724 861-6001 • FAX: 724 861-9155



Snap Fitness
 1075 Harrison City Rd.
 Penn Valley Plaza
 724-744-7779
www.snapfitness.com/harrisoncity

Snap Fitness
 120 Tropiano Plaza & Rt. 130
 724-744-7775
www.snapfitness.com/irwinpa

- FREE complete fitness assessment
- FREE equipment tutorial
- FREE personalize training plan
- FREE online training
- FREE fitness challenge with great prizes
- NEW! On line nutrition and meal planner
- Access to over 980 Snap Fitness centers
- No contracts, No hassles
- Nearby, 24/7 access, 365 days a year
- State-of-the-art cardio and strength equipment
- Safe, clean, secure environment



30 Years of Reliable & Quality Experience

M Square

Construction, LLC
 General Contracting/ Building Consultant

MARK E. KACVINSKY, PRESIDENT

7648 Pennsylvania Ave.
 N. Huntingdon, PA 15642
 E-mail: mekacvinsky@comcast.net

Phone: 724.515.7471
 Fax: 724.515.7361

CREATIVE ADVENTURES LEARNING CENTER, INC.
 Norwin Safeguard Program



469 Colt Drive
 North Huntingdon, PA 15642
creative_adventures@hotmail.com
 (724) 864-1004

Don & Jeanne Morrison,
 Owners

Amanda Fisher,
 Executive Director