

NEW AND RENEWING MEMBERS

Welcome To The Fastest Growing Chamber Of Commerce In Westmoreland County!

NEW MEMBERS

Edwards, Sauer & Owens
332 Fifth Avenue
500 Warner Centre
Pittsburgh, PA 15222
David Owens
Phone: 412-281-9211
Fax: 412-281-2407
Email: dsowens@esocpa.com

Fejes Signs
703 Bullitt Avenue
Jeannette, PA 15644
Robert Fejes
Phone 724-527-7446
Fax: 724-527-6466
Email: fejesign@aol.com

CORRECTION

Northwood Realty Services
600 Rugh Street
Greensburg, PA 15601
Deborah Redding
Phone: 724-838-9643
Fax: 724-837-5568
Email:
Greensburg@Northwood.com
Website: www.northwood.com

Annual Dinner

Mark Your Calendar! The Norwin Chamber of Commerce Annual Dinner will be held on Saturday, January 18th, 2003 at Ferrante's Lakeview. Last year's event has already gone into legend, and the eyes of Norwin and Westmoreland County businesses will soon be on us once again. Cash sponsorships and advertising opportunities are now available. Call the Chamber at 724-863-0888.

RENEWING MEMBERS July - August

Allegheny Power
B/G Industrial Supply
Belak's Flower Shop
Carradam Golf Club
Carver Consulting
Christ United Presbyterian Church
Com-Vac Systems
Drs. Dahar & Wesner
The Daily News
Direct Jewelry Outlet
Duncan Financial Group
Eat 'N Park Restaurants
Fisher Services
Gongaware & Parry Florists
Irwin Bank & Trust Company
Irwin Photo Lab
KHB Construction
Kin-Tech Mfg.
Laurel Highlands Health Center

Lincoln Hills Country Club
Richard Miller, DMD
Mills Plumbing & Heating, Inc.
Palarino's Wash & Detail Center
Pitt Industrial Diamond Products, Inc.
Power Point Publishing
Ray's Rentals & Laundromat
RMC Vending
Rodger's Funeral Home
Rosendahl's Electric
RunCom Systems
Scalise Chiropractic
William Snyder Funeral Home
Stauffer Diesel Inc.
T.A.B.
The Office Connection
Unity Printing Company, Inc.
The Villages of Easton
Westmoreland Pool & Spa

Fall Fashion Show

The look. The latest. An afternoon of fashion and fun. It can all be yours at the Norwin Chamber's 12th Annual Fashion Show. The date is Sunday, October 27th, 2002, and the place is the Four Points Hotel in Greensburg, located across from Westmoreland Mall.

"There's something for every taste," said Kathleen DeMarchi of DeMarchi and Associates, co-chair of this year's Fashion Show Committee. "There will be men's, women's and children's fashions, everything from casual to evening wear. The local models do a fantastic job, and we have door prizes that will make this sneak peak at coming trends the place to be."

Co-chairs Linda Thomas, of Melaleuca and Linda D. Shaner, Branch Manager of Irwin Bank & Trust's Haymaker Office, have worked side by side with Kathleen to assure that this year's show will be nothing short of spectacular.

The afternoon begins with a Chinese Auction at 11:00 AM, followed by lunch at 12:30 PM and the Fashion Show itself at 1:15 PM. Tickets are \$25, and reservations are available through the Chamber office at 724-863-0888.

NORWIN CHAMBER OF COMMERCE BOARD OF DIRECTORS

2002

Dennis Pennington
Chairman of the Board
The Office Connection

Eric Belak
Vice Chair
Belak Flowers

Becky Bramwell
Attorney at Law

Keith Davis
Merrill Lynch

Kathy DeMarchi
Treasurer
Accountant

Dennis Diffenderfer
First Insurance
Management

Gary Dinsel
Extrude Hone

James Duffy
Attorney at Law

John Duncan
Duncan Insurance
Group

Chris Fleming
State Farm

Margaree B. Pertle
President
Norwin Chamber of Commerce

Newsletter

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wordcrafters

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Drew McCaffrey
Metal Photo Service

New Chamber Website

The New Chamber Website is active, with an on-site Search Engine that makes it easy to find up-to-date information on Chamber members. Thanks to Nettrack, Morton Newell Enterprises, Eagle Information Systems, Digital Business Solutions, and Computers Made Easy. Visit www.norwinchamber.com.

MISSION STATEMENT

The Chamber provides regional leadership promoting a favorable business climate through total member involvement.

VISION

The Norwin Chamber of Commerce is an active organization of area businesses, industries, and community organizations promoting regional economic and community interests.



Vocal Point

Norwin Chamber of Commerce September 2002

President's Message

THE VALUE OF NETWORKING

On the last Wednesday of every month, the Norwin Chamber Networking Group meets for lunch at one of the Chamber's fine area restaurants. As Chamber President, I am enormously gratified by these luncheon meetings. I love to sit back and watch, realizing that many of these people actually "get it."

During the meetings, I see talent scouts and matchmakers, mentors, publicists, and problem solvers. Company A knows just the right person to fill an opening at Company B. Introductions are made with the words, "you know, you two could really help one another." Someone praises the work Company C did for them, or offers advice on a good deal they found for supplies, equipment, and the like. I have even seen Networkers join forces in a way that temporarily creates a "virtual company" stronger than either is apart.

Yes, we have the usual introductions where attendees stand and give out information and business cards. Our guest speakers are often extraordinary. But the real work happens as people enter the room, sit down to eat, or get caught up in their long goodbyes. It happens in the buzz that fills the room and that must be interrupted to get on with the agenda.

It's just the old rule of giving and getting back many times in return. Every Networker you go out of your way to help is part of his or her own community. Each has a dozen or more business associates and hundreds of contacts. What are all those people going to hear about you and your business?

Marketing means more than ad campaigns and cold call lists, it means making use of a million dollar resource no further away than the Norwin Chamber Networking Group. For the price of lunch, you can mobilize dozens of Norwin business leaders to help you succeed — if you are willing to return the favor.

Margaree

GRAND OPENING: QUIZNO'S

Quizno's Subs has come to the Norwin area, with a mission to be successful one "wowed" customer at a time. Located along Route 30 in North Huntingdon Square, behind Bob Evans, Quizno's opened its doors on June 29, 2002. "We're not your typical sub shop," said Tammy Duva of Quiznos. "We have 64 seats, the feel of an Italian Café, and what we truly believe are the highest quality sandwiches in the business. This is a convenient, sit-down meal for the family."

Quizno's distinctive baguette-style bread and special dressings, like the famous Red Wine Vinaigrette, were born in a popular Denver restaurant called Footer's sometime in the early 1980's. To make the subs unique, they were baked to toast the bread, melt the cheese, and bring out the full flavors of Italian meats. Customers responded enthusiastically, and the first Quizno's was born. Today, "the best sandwich you'll ever eat," is a success story in 40 states and six countries. To contact Quizno's in North Huntingdon, call 724-861-8280.

CALENDAR OF EVENTS

- 3 Executive Board Meeting
8:00 AM
Norwin Chamber Of Commerce
- 5 Annual Dinner Committee Meeting
12:00 PM
Café Supreme
- 10 Partners In Progress
9:15 AM
Norwin High School
- 13 Marketing Committee Meeting
9:30 AM
Norwin Chamber Of Commerce
- 17 Manufacturer's Networking Group
8:00 AM
Norwin Chamber Of Commerce
- 24 Board Retreat
12:00 PM - 5:00 PM
St. Joseph Center
- 25 Networking Meeting
12:00 PM
Banquets Unlimited
- 26 Community Affairs Meeting
12:00 PM
Norwin Chamber Of Commerce

Coupon Books

The Chamber has "Enjoy" and "Entertainment" coupon books on hand, priced at \$25.00 and \$20.00 respectively. Please call 724-863-0888 while supplies last. These discount treasure chests pay for themselves many times over.



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Norwin Chamber of Commerce



321 Main Street
Irwin, PA 15642
Phone: 724-863-0888 Fax: 724-863-5133
Web site: www.norwinchamber.com
E-mail: info@norwinchamber.com

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70th Annual Norwin Community Picnic - 2002

Phenomenal. Wonderful. Perfect. These are but a few of the accolades that will forever describe the 70th Annual Norwin Community Picnic. Held August 7th at Idlewild Park, this traditional community event drew record crowds, and in the midst of a weeklong heat wave, was blessed with an incredibly mild, sunny day.

Children's games, bingo, prize giveaways, and the 35th Annual Thunder Bucket Classic softball game all drew smiles from the enthusiastic crowd.

"It was incredible," said Dennis Pennington, owner of The Office Connection and Chairman of the Picnic Committee, "Chamber members contributed 90 gate prizes. We are incredibly thankful to all of our contributors. They really helped kick things up a notch!"

Prizes ranged from a

beautiful basket provided by Chamber staffers to a full computer system purchased with sponsor contributions and outfitted with a desk and chair by The Office Connection.

Entertainment was provided by the Wayne Macuga Big Band, which performed in pavilion E-1 from 8:15 PM to 9:15 PM. This 17-member band is new to the area and only began rehearsing in January of 2002. Organized by Wayne Macuga, a retired Penn Hills Music Teacher, the band is composed of doctors, engineers, teachers, and businessmen and women, all of whom share a passion for the preservation of Swing music made popular during the 30's and 40's. If the appreciation voiced at the picnic is any indication, Wayne Macuga's Big Band will be pleasing audiences for years to come.

"We have been sponsoring the Community Picnic for over 20 years," said Thomas Halbleib, owner of Westmoreland Glass Block. "It's a great time for the family and a wonderful community get-together. They did a great

job this year!" Westmoreland Glass Block specializes in the many uses of glass block, from windows to walls, bars, and shower stalls.

The Norwin Chamber extends a heartfelt thanks to everyone who contributed to the 70th Annual Community Picnic, and especially to our major sponsors: First National Bank of PA; Coldwell Banker Real Estate; Commercial National Bank of PA; Westmoreland Glass Block; Citizen's Bank; C. Harper Ford & C. Harper Autoplex; and Irwin Bank & Trust Company.

See you next year!

MARK YOUR CALENDARS!

September 29, 2002
THE 10TH ANNUAL CLASSIC CAR CRUISE

October 27, 2002
THE 12TH ANNUAL FASHION SHOW

January 18, 2003
THE ANNUAL DINNER

