

Vocal Point



NORWIN CHAMBER OF COMMERCE

A MESSAGE FROM THE PRESIDENT

The fifteen minutes of rain didn't put a damper on the day as 80 golfers participated in this year's Norwin Chamber of Commerce Annual Golf Outing. This year's event was held at Norwin Chamber member, The Madison Club, who did a fantastic job! Thank you so much Bill Sarsfield and crew! The Norwin Chamber would like to extend our sincere appreciation to the following sponsors:

Breakfast Sponsors: Giant Eagle of North Huntingdon and Panera Bread of Greensburg and North Huntingdon

Hole-In-One Sponsor: C. Harper Auto Group

Lunch Sponsor: Giant Eagle of North Huntingdon

Bar Sponsors: James Duffy, Sharon Bone, Brenda Kacvinsky, Amanda Fisher, Diana Falk, John Duncan, Jill Taylor, and Me.

TV Prize Sponsors: Joseph F. Ott Funeral Home, Inc., East Coast Risk Management, LLC and Dr. Richard Miller

Prize Sponsors: Giant Eagle of North Huntingdon, Elliott Company, All-Kare Chiropractic, First National Bank of PA, Brenda Kacvinsky, Duncan Financial Group, Business Partner of Irwin, Girls Gone Golfing, Lenhart's Service Center, Banks Electric, S & T Bank, National City of Irwin, State Farm – Penny Durbiano, Eichelberger & Sons Heating & Cooling, and Me.

Course Refreshment Sponsors: Giant Eagle of North Huntingdon and Kerber's Dairy

Tee Sign Sponsors: Thank you to all of those businesses who purchased tee signs

The Norwin Chamber staff leaves much to be desired when it comes to golf, so our sincere appreciation also goes out to our Golf Committee: John Duncan, John Russo, Bill Peters, Ed Michalek, Jim Duffy and Ron Martin.



But we would not have gotten through the day without our volunteers who kept a watchful eye over our

golfers and made sure that everything ran smoothly. Our special thanks to Gus Slack (AccountingTechs), Amanda Fisher (Creative Adventures Learning Center), Dian Colletti (Coldwell Banker Real Estate), Andrea Lawson (Charleroi Federal Savings Bank), Ronda Doench (Dollar Bank Loan Center), Ron Martin (Dollar Bank Loan Center), Denise Martin (Giant Eagle of North Huntingdon), Val Beckwith (Giant Eagle of North Huntingdon), Frank Bonincontro (S&T Bank), Marian Barry (Chamber mom) and Marina Novotnak (Chamber daughter).

And our final thank you is extended to all of those who participated as golfers. We thank you for your support and look forward to seeing you out on the greens next year!

Rosanne Barry Novotnak

July Calendar of Events

Date:	Meeting:	Time:	Location:
1	Women In Business Initiative	8:00 a.m.	Norwin Chamber Office
2	Networking Luncheon	11:30 a.m. sharp	Colonial Grille
8	Executive Board Meeting	8:00 a.m.	Norwin Chamber Office
9	Business Mixer #1	5:00 – 7:00 p.m.	Coldwell Banker Real Estate
9	Irwin Borough Council Meeting	6:00 p.m.	Council Chambers
15	Board of Directors Meeting	7:30 a.m.	Norwin Chamber Office
15	Penn Trafford Membership Luncheon	11:30 a.m. sharp	The Great Escape Clubhouse, (Penn Trafford)
16	North Huntingdon Township Commissioners	7:00 p.m.	North Huntingdon Townhouse
22	Business Mixer #2	5:00 – 7:00 p.m.	To be announced

Chamber Happenings

Norwin Monthly Membership Luncheon

Once again, the rain didn't keep away our members at the June Norwin Networking Luncheon. A simply delicious lunch was catered by the famous downtown Irwin Cheesecake Caffe. The menu included their yummy homemade Chicken Salad Croissants, Caesar Salad, Fresh Fruit Cup and homemade Cheesecake for dessert. Lots of networking and referrals took place and Dawn Keefer of the American Cancer Society spoke to the group about the popular and life-changing Relay For Life Event being held this year on July 19th and 20th at the Norwin High School .

Save The Date!

Join us for our next **Women In Business Initiative!**

When: Tuesday, July 1, 2008

Time: 8:00 a.m. – 9:30 a.m.

Cost: \$15.00 Per Member and
\$20.00 Per Non-Member



Jennifer MIELE

Location: Norwin Chamber of Commerce

Speaker: Jennifer Miele of Chanel 4 Action News

Topic: The Media And Your Business

July Sponsor:

TRIB | TOTAL MEDIA

Only 50 Seats Available So.....
Reserve Your Seat Today at 724-863-0888 or
cmiller@norwinchamber.com

This year's **Thunderbucket Classic and Ice Cream Social** will be held on Sunday, August 3, 2008 at the Norwin High School. The Norwin Rotary will once again face off against the Norwin Teachers in this yearly fun, competitive and entertaining softball event. Proceeds from the Ice Cream sale will benefit the Norwin Chamber Scholarship Foundation. The proceeds from the 50/50 will benefit the Rotary Scholarship Foundation. Chamber member Kerber's Dairy has once again graciously donated ice cream.

It's almost that time for everyone's favorite yearly event! The **76th Annual Norwin Community Picnic** is scheduled for Wednesday, August 6, 2008 at Idlewild Park. Please see the enclosed insert for additional information on available sponsorship levels.

The Norwin Chamber offers solutions to help businesses meet new challenges as economic demands change. Solutions like ChamberChoice, that provide quality employee benefits and services to chamber members



**For more information,
contact us today!**

ChamberChoice

chamberchoice@jrgadvisors.net
1-800-377-3539 www.chamberchoice.com

Norwin Chamber of Commerce 2008

Board of Directors

James M. Duffy
Chairman of the Board
Attorney at Law

James P. Gallagher
Immediate Past Chairman
RE/MAX Realty Access

Gus Slack
Treasurer
AccountingTechs, Inc.

Frank Bonincontro
Vice Chair of Governance & Finance
S&T Bank

Diana Falk
Vice Chair of Membership & Marketing
Norwin Public Library

Sharon Bone
Mary Kay Cosmetics

Karen Botti
Commercial Bank & Trust of PA

John Duncan
Duncan Financial Group

Stephen Eichelberger
Eichelberger And Sons Heating & Air
Conditioning

Jon Emrock
Edward Jones Investments

Amanda Fisher
Creative Adventure Learning Center

Brenda Kacvinsky
Minuteman Press – North Versailles

Ed Michalek
Giant Eagle

Pamala Mielnicki
Your Blessed Events

John Ott
Joseph F. Ott Funeral Home, Inc.

Dr. William Roscoe
All-Kare Chiropractic Clinic

Jill Taylor
First National Bank of Pennsylvania

Patricia Altman
Borough of Irwin

Dr. John Boylan
Superintendent, Norwin School District

Staff Members

Rosanne Barry Novotnak, *President*
RNovotnak@NorwinChamber.com

Chris Miller, *Vice President*
CMiller@NorwinChamber.com

Janet Hyde, *Secretary*

Linda Morris, *Secretary*

Gayleen Fisher, *Volunteer*

Cathy Schehr, *Volunteer*

Barbara Gulich, *Volunteer*

Mary Ann Chismar, *Volunteer*

Chamber Happenings Con't

Ribbon Cuttings and Business Mixers

June was a fun month for our Business Mixers as more and more members are putting a theme to their event!

Ohl Insurance (Lucas Ohl) and Countrywide Mortgage (Danielle Miele) Mixer – BBQ Theme

The Pampering Center (Sharon Bone – Mary Kay Cosmetics) Mixer

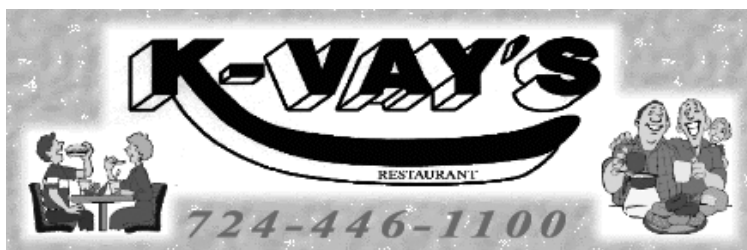
The Wagner Agency (Alan Himmel) Ribbon Cutting

Penn Trafford Monthly Networking Luncheon



Members learned some very valuable information during our June Penn Trafford networking luncheon. Our guest speaker was Bill Weber from The Davis-Terzich Financial Group. Bill educated the group on the hot topic of Reverse Mortgages.

Member Spotlight



K-Vay's Restaurant

Nestled in the small area of Rillton, families can feed their hunger at K-Vay's Restaurant. Established in 1988, K-Vay's is a family owned and operated restaurant and catering business. Located on Mars Hill Road, you can find K-Vay's between the towns of Rillton and Sutersville.

The restaurant provides plenty of delicious food from pizza to a full course Delmonico steak dinner. Banquet facilities are available within their spacious party room. Catering is another option for anyone's offsite locations. K-Vay's has a host of support staff who take great pride in serving their customers. To view their restaurant and catering menus, visit their website at www.kvays.com or give them a call at 724-446-1100. If you're hungry for a scrumptious, homemade meal in a family-style atmosphere, visit K-Vay's today!



Chamber Tidbit

In this new section, we will try to answer questions that we receive from members concerning various aspects of Chamber membership.

Tidbit: Cancellation Policy

If you are signing up for any Chamber event that requires a RSVP and payment, there will be a cancellation policy in effect. Examples of these

events include Monthly Networking Luncheons, the Women In Business Initiative, Annual Golf Outing and Annual Dinner. Cancellation policies will vary depending on the event and the facility policies. The Chamber must call our count in to the restaurant or caterer at least 3 days prior to the event. Once we call our count in, that is the number of meals that we are billed for. So if someone cancels

the day of the event or no-shows, we still must pay for their meal because it was included in the count, the meal will be prepared and expenses will be incurred by the Chamber. If you have RSVP'd for an event and you cannot attend, it would benefit you or your company to send a replacement or you will receive an invoice for payment.

MINUTEMAN PRESS®
NORTH VERSAILLES

*Special Pricing for
 Chamber Members
 on Newsletter Inserts.*



1727 Lincoln Hwy. • North Versailles, PA 15137
412-829-7456
 www.minutemanpresspgh.com • info@minutemanpresspgh.com

Upcoming Events

Don't forget to mark your calendars and attend these upcoming events:

July 14, 21 and 28, 2008 8:00 a.m. – 9:30 a.m.

C.A.R.E. (Chamber Associates Referral Exchange) at the Norwin Chamber Office. Join fellow Norwin Chamber members as we network, gain new business, discuss valuable business topics and gain priceless knowledge.

**Note: Due to the holiday weekend, there will be no CARE meeting on July 7th*

July 1, 2008 8:00 a.m. sharp – 9:30 a.m.

Women In Business Initiative at the Norwin Chamber Office. Guest Speaker: Jennifer Miele of Channel 4 Action News. Topic: The Media And Your Business

July 2, 2008 11:30 a.m. sharp – 1:00 p.m.

Norwin Monthly Networking Luncheon at Colonial Grille. Theme: Matchmaker Networking with a twist!

July 9, 2008 5:00 p.m. – 7:00 p.m.

Monthly Business Mixer hosted by Coldwell Banker Real Estate, 7780 Route 30, North Huntingdon

July 15, 2008 11:30 a.m. sharp – 1:00 p.m.

Penn Trafford Monthly Networking Luncheon at the Great Escape Clubhouse in Harrison City. Theme: Progressive Networking

July 22, 2008 5:00 p.m. – 7:00 p.m.

Business Mixer location to be announced
 9349 Route 30, 12 Irwin Plaza, Irwin.

Member Achievements

Member: Tastefully Simple – Anna Sheasley

Achievement: Anna recently enrolled the 100th Recruit in her Tastefully Simple district team making her a Senior Consultant Leader. Great job Anna!

Member: Mary Kay – Sharon Bone

Achievement: Due to all of her hard work, dedication to her business, sales volume and recruitment of new team members, Sharon has obtained the position of Independent Sales Director and Grand Achiever and has earned her first Mary Kay Car! What an accomplishment!

Member: Kerber's Dairy – Tom Kerber

Achievement: An article on Kerber's Dairy was featured in the most recent issue of Table Magazine, an upscale Pittsburgh publication. Congratulations for making it into Table!!!

Member: Biss Clinic of Chiropractic – Dr. John Biss

Achievement: Recently Dr. Biss became one of the first twenty-five Chiropractors in the world to be certified in Neuromechanical Instrument Adjusting. The instrument, called the Impulse, has been rated the best electromechanical adjusting instrument according to the Journal of Manipulative and Physiological Therapeutics. This technique is great for infants, adolescents, adults and geriatric patients who don't like the traditional "cracking" technique. For more information visit www.neuromechanical.com or call Dr. Biss at 724-864-5660.