

## Upcoming Events (cont...)

### Ribbon Cutting at Cia's

Cia's, a gallery of fine jewelry, gifts and arts, will hold an open house on Tuesday, September 18th to showcase their exquisite collections. The Norwin Chamber of Commerce will perform a ribbon cutting ceremony at 3:30p.m. to kick-start the event. All Norwin Chamber members are invited to attend this function to help support Cia's as a new business in North Huntingdon and as a great way to network! Cia's is located in the Irwin Plaza on Route 30.



## The Norwin Chamber is coming to Penn Trafford!

It seems that Penn Trafford is getting bigger and bigger, not only with residential homes, but with businesses as well. The Norwin Chamber would like to support Penn Trafford's business community by bringing our Monthly Membership Luncheons to them. On September 18th, the Chamber will hold a separate Membership Luncheon at The Great Escape Clubhouse in the Penn Crossing Shopping Plaza at 11:30 a.m. Businesses from the Penn Trafford and surrounding areas are encouraged to attend as well as current Norwin Chamber members. Networking will be the theme of this hugely anticipated event. Monthly Membership Luncheons will continue in the Penn Trafford area on the third Tuesday of every month. RSVP by Friday September 14th at 724-863-0888.



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### Norwin Chamber of Commerce



Great Business. Great Community. Great People.

321 Main Street, Irwin, PA 15642  
Phone: 724-863-0888  
Fax: 724-863-5133

www.norwinchamber.com  
E-mail: info@norwinchamber.com

#### MISSION STATEMENT

The Chamber provides regional leadership through total member involvement

#### VISION

The Norwin Chamber of Commerce is an active organization of area businesses, industries and organizations promoting regional economic & community interests.

### NORWIN CHAMBER OF COMMERCE BOARD OF DIRECTORS 2007

James Duffy, Chairman of the Board  
*Attorney at Law*

Jim Gallagher, Immediate Past Chairman of the Board  
*Remax Realty Access*

John Duncan, Vice Chair of Governance and Finance  
*Duncan Financial Group*

Karen Botti, Vice Chair of Membership and Marketing  
*Commercial Bank & Trust of Pennsylvania*

David Litzinger, Vice Chair of Community Partnerships and Economic Development  
*Elliott Company*

Frank Bonincontro, *Irwin Bank*

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*The Davis Financial Group*

Steve Eichelberger, *Eichelberger & Sons Heating & Air Conditioning*

Diana Falk, *Norwin Public Library*

Brenda Kacvinsky, *Minuteman Press*

Ed Michalek,  
*Giant Eagle of North Huntingdon*

Pamala Mielnicki, *Welcome New Neighbors*

John Ott,  
*Joseph F. Ott Funeral Home, Inc.*

Dr. William Roscoe, *All-Kare Chiropractic Clinic*

Gus Slack, *AccountingTechs, Inc.*

Nancy A. Smith, *Irwin Bank*

Jill Taylor, *First National Bank of Pennsylvania*

Patricia Altman, *Borough of Irwin*

Dr. John Boylan, *Superintendent, Norwin School District*

Thomas Kerber, Sr., *Township Commissioner, North Huntingdon Township*

Rosanne Barry Novotnak,  
*President*

Chris Miller, *Vice President*

Gayleen Fisher, *Volunteer*

Barb Bulich, *Volunteer*

Cathy Schehr, *Volunteer*

#### NEWSLETTER

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# Vocal Point

Norwin Chamber of Commerce

SEPTEMBER 2007

### A Message From the President

## Ways to Network Your Business at the Chamber: Morning, Noon, or Night!

#### Morning....

#### C.A.R.E. (Chamber Associates Referral Exchange)

This FREE weekly networking group, exclusively for Norwin Chamber Members, is designed to help you market and network your business. C.A.R.E. weekly meetings are held every Monday morning at 7:30 a.m. and consist of:

- Member 30-second commercials
- Referral Exchanges
- Weekly Business Topics
- Business "Tips-of-the Week"
- Chamber News

C.A.R.E. will kick-start your work week with referrals and motivate you to succeed!

#### Noon.....

#### Monthly Membership Luncheon

The first Wednesday of each month, the Chamber organizes a low cost luncheon either on-site or at a Chamber Member's location. Members get to know one another, exchange business referrals, and become acquainted with the capabilities and business concerns of those in attendance. Luncheons begin at 11:30 a.m. and include business introductions, scheduled speakers presenting material on a wide range of business topics, and community issues. Events always begin and end with networking!

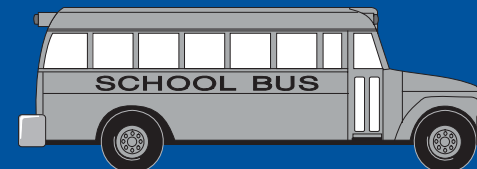
#### And Night....

#### Chamber Mixers

On a monthly basis, the Chamber sponsors evening get-togethers known as Chamber Business Mixers. These events are similar in opportunity to the Monthly Membership Luncheons, but can often be attended by those whose schedules simply do not permit them to take advantage of the luncheons. These FREE monthly mixers are hosted and sponsored by Chamber Members and held at a member's business location from 5:00 p.m. to 7:00 p.m. Mixers are a great way to end your work day with business contacts.

Need someone to introduce you to these wonderful events? We'll be glad to! Call the Chamber at 724-863-0888 and we will explain the event of interest to you and be there to welcome you when you first attend. Networking has never been so much fun and rewarding!

*Rosanne Barry Novotnak*



### SEPTEMBER CALENDAR OF EVENTS

- 3 Chamber Office Closed. Happy Labor Day
- 5 Monthly Chamber Luncheon  
11:30 a.m.  
Norwin Chamber of Commerce
- 10 C.A.R.E. Networking  
7:30 a.m.  
Norwin Chamber of Commerce
- 10 North Irwin Borough Council Meeting  
7:00 p.m.  
Council Chambers
- 11 Executive Board Meeting  
8:00 a.m.  
Norwin Chamber of Commerce
- 12 New Member Orientation  
Norwin Chamber of Commerce
- 4:00 p.m.
- 12 Business to Business Mixer  
5:00 – 7:00 p.m.  
Panera Bread, North Huntingdon
- 12 Irwin Borough Council Meeting  
6:00 p.m.  
Council Chambers
- 18 Board of Directors Meeting  
7:30 a.m.  
Norwin Chamber of Commerce
- 18 Penn Trafford Monthly Membership Luncheon  
Great Escape Clubhouse  
11:15 a.m.
- 18 Ribbon Cutting  
Cia's  
3:30 p.m.
- 19 North Huntingdon Township Commissioners  
7:00 p.m.  
North Huntingdon Townhouse

## Chamber Happenings



### Norwin Community Picnic 75th Diamond Anniversary

Thousands of people attended the 75th Annual Norwin Community Picnic on August 1st. It was a fun filled day as the Norwin Community enjoyed rides, played Bingo, played the children's game in Story Book Forest, and won over 100 fabulous prizes. The Grand Prize this year was a 75-point, ¾ carat diamond donated by Valmax Jewelers. The 50/50 take was a whopping \$1,925.00! The Norwin Chamber of Commerce would like to thank all of our sponsors (see the enclosed flier for a complete list) for their generous contributions, including our Community Superstars and Diamond Sponsors:

- Elliott Company
- James M. Duffy, Attorney at Law
- Duncan Financial Group
- Irwin Bank
- Commercial Bank of PA
- First National Bank of PA
- PDS Industries, Inc.
- C. Harper Auto Group
- Kerber's Dairy
- Valmax Jewelers

We would also like to thank the volunteers and committee members for all of their time and effort in making this event such a success! 75 years and still growing strong!



### 40th Annual Thunder Bucket Classic Softball Game

And this year's winner is Norwin School District! With over 100 in attendance, the 40th Annual Thunder Bucket Classic took place on Sunday, July 29th at the Norwin High School. The contest featured the ever-popular rematch of Norwin Rotary vs. Norwin School District Faculty. Chamber member Kerber's Dairy donated the ice cream and proceeds of the ice cream sale went to the Norwin Chamber of Commerce Scholarship Foundation. Norwin Rotary held a 50/50, the proceeds of which benefited the Norwin Rotary Scholarship.

### National City Ribbon Cutting

Thank you to all who attended the ribbon cutting ceremony for National City on July 24th. The event showcased their new building and location on Harrison City-Export Road and allowed Chamber Members, patrons, and the public to enjoy lunch, meet the staff of National City, including Branch Manager Heidi Stratton-Minor and Office Manager, Elaine Baker, and –of course– to take advantage of a wonderful networking opportunity. National City also held a Community Celebration on July 28th. Amid this friendly, family atmosphere, attendees enjoyed free food, children's activities, including face painting, and much appreciated prize giveaways.



## Happenings (cont...)

### Norwin Teachers Federal Credit Union Ribbon Cutting

As anyone driving by 183 Clay Pike will have noticed this summer, a beautiful new building has been constructed for the Norwin Teachers Federal Credit Union. The Business Grand Opening Ceremonies were held on August 15th to celebrate this momentous achievement. Events included a ribbon cutting and flag raising ceremony. Celebrations continued throughout the week with various theme days, including spin art Frisbee painting and a SnoCone day. The Norwin Teachers Federal Credit Union serves not only the financial needs of the Norwin faculty, but also the secretaries, administrators, food service personnel, custodians, maintenance staff, Laidlaw bus drivers, and their families. The non-profit cooperative now has assets in excess of \$10,000,000 and boasts a membership of 1,500.



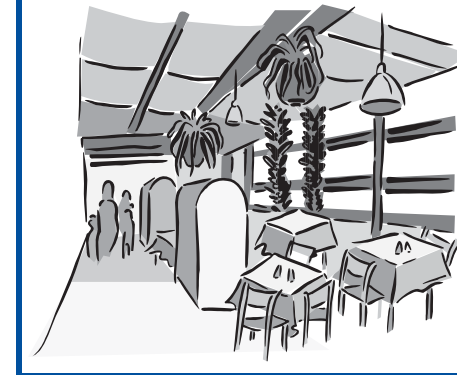
### MONTHLY MEMBERSHIP LUNCHEON

Typically there is no Monthly Membership Luncheon in August due to the Norwin Community Picnic. But our members were so anxious to network their businesses that we added it back onto the schedule. August's Monthly Membership Luncheon was held on Wednesday, August 8th at Pluma Restaurant in North Huntingdon with over 30 in attendance. Progressive networking was the theme and attendees traveled from table to table to network with other businesses.

## Upcoming Events

### Business to Business Mixer

September's Business to Business Mixer takes place on Wednesday, September 12th at Panera Bread of North Huntingdon. Join us from 5:00 p.m. to 7:00 p.m. for refreshments, a relaxing atmosphere, and a great after-hours opportunity to network with fellow Chamber Members. From trusted referrals to business partnerships, becoming known in the community is one of your keys to success. Please RSVP by Monday, September 10th. Call 724-863-0888 today.



### Kickoff of C.A.R.E.

The new networking group C.A.R.E., exclusively for Chamber Members, begins on Monday, September 10th. Don't miss this important opportunity! Please join us at 7:30 a.m. at the Chamber Office to kick-start your work week with referrals. Also prepare to give your "Tip-of-the-Week." Your valuable tip helps spread the word about important news in your business or industry, and keeps fellow Chamber Members aware of who to turn to for the kind of assistance only you can give. Reserve your seat today at 724-863-0888.



### Monthly Membership Luncheon

In September, the Monthly Membership Luncheon returns to its usual date, the 1st Wednesday of the month. Join us September 5th at the Chamber Office. Lunch is being provided by Panera Bread. This is your opportunity to network your business, make new business contacts and potentially increase your sales! Lunch is from 11:30 a.m. to 1:00 p.m. Costs are \$15 for members and \$20 for non-members and guests. Reservations are required, so please call the Chamber at 724-863-0888 by noon on Tuesday, September 4th.

### Membership Social Event

Need a little culture in your life? Join Norwin Chamber members for our first Membership Social Event sure to offer Great Food, Great Entertainment, and Great Networking! Join us for a fabulous evening as we dine, enjoy an evening of theatre, and make new networking and referral contacts that could last a lifetime.

#### When:

Saturday, November 10, 2007  
Time: 5:45 p.m. Dinner and  
8:00 p.m. Play

#### Dinner Location:

Old Route 66 Grille,  
Delmont PA

#### Play Location:

Apply Hill Playhouse,  
Delmont PA

#### Play:

Crimes of the Heart  
Cost: \$40.00 per person  
(includes dinner and the play)  
Dinner Selections: Route 66  
Steak, Chicken Parmesan, or  
Seafood Alfredo

See enclosed invitation.  
Deadline to RSVP is October  
25th.